

### **PORT OF GUAM**

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

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MAR 3 0 2015

The Honorable Judith T. Won Pat Speaker IMina 'Trentai Tres Na Liheslaturan Guahan 155 Hesler Street Hagatna, Guam 96910

Dear Speaker Won Pat:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending January 31, 2015 for the Port Authority of Guam. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Sincerely,

General Manager

Attachments

Cc: Senator Tom Ada

Public Auditor

Deputy General Manager, Operations &

Deputy General Manager, Admin. & Finance

Acting Financial Affairs Controller

Last Year to Date

Ct	rrent Month		Last Year			%		Year to Date				%		%
	Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
			***************************************				OPERATING REVENUES	************		********			*********	-
							CARGO THROUGHPUT REVENUES							
	605,134	13.8%	476,087	12.4%	553,922	0.09	CT- CHASSIS	2,378,669	14.8%	1,637,208	11.2%	45.3%	2,215,688	0.07
	1,048,434	24.0%	1,061,443	27.8%	876,596		CT-GROUND	3,663,374	22.8%	4,002,663	27.4%	-8.5%	3,506,384	0.04
	64,840	1.5%	65,865	1.7%	70,276		CT-BREAKBULK	376,513	2.3%	257,337	1.8%	46.3%	281,104	0.34
	489	0.0%	00,000	0.0%	863	, ,	CT-UNITIZED	1,677	0.0%	10,800	0.1%	-84.5%	3,452	(0.51)
	400	0.0%		0.0%	000	(0.40)	CT-TUNA	.,	0.0%	,	0.0%	0.0%	-,	-
	73,193	1.7%	65,074	1.7%	48,495		CT-RO/RO	249,542	1.6%	175,316	1.2%	42.3%	193,980	0.29
	3,747	0.1%	4,353	0.1%	5,164		CT-STUFFING/DEVAN	16,864	0.1%	16,123	0.1%	4.6%	20,656	(0.18)
	3,673	0.1%	4,292	0.1%	2,052	, ,	CT-HEAVYLIFT	10,678	0.1%	5,275	0.0%	102.4%	8,208	0.30
	1,647	0.0%	35	0.0%	40		CT-LONGLENGTH	3,706	0.0%	158	0.0%	2244.5%	160	22.16
	12,468	0.3%	6,550	0.2%	8,339		OUT-OF-GAUGE CARGO (OOG)	48,022	0.3%	29,750	0.2%	61.4%	33,356	0.44
						*****	***************************************		n	*****************				-
	1,813,624	41.4%	1,683,700	44.0%	1,565,747	0.16	CARGO THROUGHPUT REVENUES	6,749,044	42.0%	6,134,631	42.0%	10.0%	6,262,988	0.08
							OTHER CARGO RELATED REVENUES							
	3.014	0.1%	11,327	0.3%	3,047	(0.01)	LIFT ON/LIFT OFF	11,275	0.1%	18,556	0.1%	-39.2%	12,188	(0.07)
	914	0.0%	10,505	0.3%	4,965	, , ,	PRESLUNG	13,767	0.1%	38,719	0.3%	-64.4%	19.860	(0.31)
	314	0.0%	10,000	0.0%	4,505	(0.02)	EXPORT SCRAP CONTAINER	10,101	0.0%	35,7.10	0.0%	0.0%	,	-
	192,452	4.4%	191,250	5.0%	148,721	0.29	TRANSSHIP CONTAINERS	712,776	4.4%	620,170	4.2%	14.9%	594,884	0.20
	17,070	0.4%	10.935	0.3%	7,425		OVERSTOWED CONTAINERS	57.985	0.4%	32,532	0.2%	78.2%	29,700	0.95
	17,070	0.0%	10,000	0.0%	90		SHIFTED CONTAINERS	542	0.0%	513	0.0%	5.6%	360	0.51
	3,419	0.1%	2,709	0.1%	3.000	, ,	RIGGED CONTAINERS	10,812	0.1%	10,947	0.1%	-1.2%	12,000	(0.10)
	9,171	0.1%	8,775	0.1%	7,955		REEFER CNTR-PLUG/UNPLUG	35,941	0.2%	33,960	0.2%	5.8%	31,820	0.13
	247,765	5.7%	249,844	6.5%	183,118		DIRECT LABOR BILLED	1,033,292	6.4%	881,957	6.0%	17.2%	732,472	0.41
	22,883	0.5%	14,057	0.4%	21,000		EQUIPMENT RENTAL	106,902	0.7%	74,057	0.5%	44.4%	84,000	0.27
	37,392	0.9%	24,512	0.6%	30,867		PORT FEES & DOCKAGE	122,472	0.8%	102,233	0.7%	19.8%	123,468	(0.01)
	390,976	8.9%	383,998	10.0%	370,640		WHARFAGE	1,591,350	9.9%	1,458,058	10.0%	9.1%	1,482,560	0.07
	53,590	1.2%	52,626	1.4%	45,909		FUEL SURCHARGE	200,417	1.2%	184,018	1.3%	8.9%	183,636	0.09
	15,186	0.3%	14,276	0.4%	14,087		MARITIME SECURITY FEE	60,084	0.4%	53.633	0.4%	12.0%	56,348	0.07
	130,567	3.0%	125,865	3.3%	120,938		FACILITY MAINTENANCE FEE	528,853	3.3%	473,380	3.2%	11.7%	483,752	0.09
	492,104	11.2%	494,486	12.9%	475,979			1,935,162	12.0%	1,900,917	13.0%	1.8%	1,903,916	0.02
	1,616,502	36.9%	1,595,166	41.7%	1,437,741	0.12	OTHER CARGO RELATED REVENUES	6,421,630	40.0%	5,883,651	40.3%	9.1%	5,750,964	0.12
	3,430,126	78.4%	3,278,866	85.7%	3,003,488	0.14	OPERATING REVENUES	13,170,675	81.9%	12,018,282	82.2%	9.6%	12,013,952	0.10

onths Ending 1/31/15 Last Year to Date

									Last Year to Date				
<b>Current Month</b>		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
***************************************		***************************************				NON OPERATING REVENUES			************				
						FACILITIES							
175,975	4.0%	103,640	2.7%	95,177	0.85	FACILITIES USAGE MOBIL	451,831	2.8%	371,335	2.5%	21.7%	380,708	0.19
315,553	7.2%	178,478	4.7%	209,653	0.51	FACILITIES USAGE TRISTAR	1,007,558	6.3%	1,061,155	7.3%	-5.1%	838,612	0.20
	0.0%		0.0%	1,985	(1.00)	FACILITIES USAGE-CEMENT THRUPUT		0.0%		0.0%	0.0%	7,940	(1.00)
99,204	2.3%	90,189	2.4%	103,710	(0.04)	FACILITIES USAGE SPACE RENTAL	382,379	2.4%	393,186	2.7%	-2.7%	414,840	(0.08)
92,105	2.1%	92,105	2.4%	92,105	(0.00)	FACILITIES LEASE INCOME	163,842	1.0%	210,210	1.4%	-22.1%	368,420	(0.56)
5,632	0.1%	5,638	0.1%	5,638	. ,	FACILITIES COMMON AREA MAINTENANCE FEE	22,527	0.1%	22,552	0.2%	-0.1%	22,552	(0.00)
3,652	0.1%	3,147	0.1%	3,207	0.14	FACILITIES SECURITY SURCHARGE RENTAL	14,685	0.1%	13,141	0.1%	11.8%	12,828	0.14
225	0.0%		0.0%	656	(0.66)	WATER & LANDSIDE ACTIVITIES	325	0.0%		0.0%	0.0%	2,624	(0.88)
14,250	0.3%	16,721	0.4%	12,246	0.16	MARINA REVENUES	61,020	0.4%	76,907	0.5%	-20.7%	48,984	0.25
2,427	0.1%	5,059	0.1%	4,430	(0.45)	HARBOR OF REFUGE	16,103	0.1%	17,349	0.1%	-7.2%	17,720	(0.09)
213,768	4.9%	90,842	2.4%	58,333	2.66	DEMURRAGE	665,760	4.1%	345,647	2.4%	92.6%	233,332	1.85
922,789	21.1%	585,818	15.3%	587,140	0.57	FACILITIES	2,786,029	17.3%	2,511,482	17.2%	10.9%	2,348,560	0.19
						OTHER FEES & SERVICES							
	0.0%		0.0%		_	CLAIMS FEE		0.0%		0.0%	0.0%		
	0.0%		0.0%		-	BULK SCRAP		0.0%	13,873	0.1%	-100.0%		-
	0.0%		0.0%		_	MATERIAL USED		0.0%	,	0.0%	0.0%		-
	0.0%	3,290	0.1%	2,618	(1.00)	PASSENGER SERVICE	10,382	0.1%	10,129	0.1%	2.5%	10,472	(0.01)
2,173	0.0%	2.666	0.1%	1,655		BUNKER	11,427	0.1%	6,872	0.0%	66.3%	6,620	0.73
11,228	0.3%	9,160	0.2%	22,749		SPECIAL SERVICES	45,976	0.3%	35,806	0.2%	28.4%	90,996	(0.49)
8,821	0.2%	16,568	0.4%	,	-	ELECTRICAL POWER	46,841	0.3%	52,855	0.4%	-11.4%		•
22,222	0.5%	31,684	0.8%	27,022	(0.18)	OTHER FEES & SERVICES	114,626	0.7%	119.535	0.8%	-4.1%	108,088	0.06
66,666	0.070	01,004	0.070	27,022	, ,	p === = = = ± ± ± ± ± ± ± ± ± ± ± ± ± ±	,		,				
425	0.0%	1,922	0.1%	643	(0.34)	ADMINISTRATIVE FEES & SERVICES	1,015	0.0%	7,684	0.1%	-86.8%	2,572	(0.61)
						REIMBURSEMENTS							
	0.0%	(73,521)	-1.9%	4,705	(1.00)	FEDERAL REIMBURSEMENT		0.0%	(42,683)	-0.3%	-100.0%	18,820	(1.00)
	0.0%	, ,,,	0.0%	•	`- '	EARTHQUAKE INSURANCE		0.0%		0.0%	0.0%		-
	0.0%		0.0%		_	TYPHOON INSURANCE.		0.0%		0.0%	0.0%		-
	0.0%		0.0%		-	OTHER REIMBURSEMENT		0.0%		0.0%	0.0%		.0
	0.0%		0.0%		-	REVENUE MINIMUM CHARGE		0.0%	2	0.0%	-100.0%		-
	0.0%	(73,521)	-1.9%	4,705	(1.00)	REIMBURSEMENTS		0.0%	(42,680)	-0.3%	-100.0%	18,820	(1.00)
	-					######################################	A. A	40.404		47.00/	44.007	0.470.040	0.47
945,436	21.6%	545,903	14.3%	619,510	0.53		2,901,670	18.1%	2,596,021	17.8%	11.8%	2,478,040	0.17
4,375,562	100.0%	3,824,769	100.0%	3,622,998	0.21	TOTAL REVENUES	16,072,344	100.0%	14,614,303	100.0%	10.0%	14,491,992	0.11

Last Year to Date

									Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
						INDIRECT COSTS							
						General & Administrative Expen							
(1,342,706)	-30.7%	(1,384,463)	-36.2%	(1,515,285)	(0.11)	Salaries & Wages	(5,494,155)	-34.2%	(5,274,174)	-36.1%	4.2%	(6,061,140)	(0.09)
(114,783)	-2.6%	(113,667)	-3.0%	(111,838)	0.03	Insured Benefits	(452,273)	-2.8%	(435,096)	-3.0%	3.9%	(447,352)	0.01
(407,530)	-9.3%	(423,713)	-11.1%	(441,173)	(0.08)	Retirement Benefits	(1,630,899)	-10.1%	(1,626,927)	-11.1%	0.2%	(1,764,692)	(0.08)
(110,910)	-2.5%	(113,507)	-3.0%	(1,375)	79.66	Other Benefits	(431,191)	-2.7%	(432,519)	-3.0%	-0.3%	(5,500)	77.40
(6,549)	-0.1%	(67,366)	-1.8%	(9,583)	(0.32)	Other Personnel Costs	(6,549)	0.0%	(109,160)	-0.7%	-94.0%	(38,332)	(0.83)
(5,522)	-0.1%	(6,435)	-0.2%	(9,096)	(0.39)	Communications	(19,179)	-0.1%	(24,141)	-0.2%	-20.6%	(36,384)	(0.47)
	0.0%		0.0%		-	Leases/Rentals		0.0%		0.0%	0.0%		-
(164,022)	-3.7%	(188,807)	-4.9%	(217,583)	(0.25)	Utilities	(453,362)	-2.8%	(688,747)	-4.7%	-34.2%	(870,332)	(0.48)
(203,931)	-4.7%	(178,440)	-4.7%	(216,146)	(0.06)	General Insurance	(809,302)	-5.0%	(751,260)	-5.1%	7.7%	(864,584)	(0.06)
	0.0%		0.0%	(36,771)	(1.00)	Repairs & Maintenance		0.0%		0.0%	0.0%	(147,084)	(1.00)
(25,017)	-0.6%	(19,205)	-0.5%	(59,879)	(0.58)	Repairs & Maintenance	(110,277)	-0.7%	(55,460)	-0.4%	98.8%	(239,516)	(0.54)
	0.0%	122,560	3.2%	(29,166)	(1.00)	Repairs & Maintenance-Subic Cr	(40,248)	-0.3%	(79,231)	-0.5%	-49.2%	(116,664)	(0.66)
(13,890)	-0.3%	(118,311)	-3.1%	(33,528)	(0.59)	Repairs & Maintenance-Pola 14	(64,459)	-0.4%	(160,862)	-1.1%	-59.9%	(134,112)	(0.52)
(17,243)	-0.4%	(68,666)	-1.8%	(33,528)	(0.49)	Repairs & Maintenance-Pola 16	(57,143)	-0.4%	(111,166)	-0.8%	-48.6%	(134,112)	(0.57)
(17,888)	-0.4%	(85,274)	-2.2%	(33,528)	(0.47)	Repairs & Maintenance-Pola 17	(59,060)	-0.4%	(128,631)	-0.9%	-54.1%	(134,112)	(0.56)
(355,722)	-8.1%	(388,764)	-10.2%	(392,755)	(0.09)	Depreciation & Amortization	(1,437,996)	-8.9%	(1,092,404)	-7.5%	31.6%	(1,571,020)	(0.08)
	0.0%	117	0.0%	(7,668)	(1.00)	Damage, Shortage, Writedown &		0.0%	117	0.0%	0.0%	(30,672)	(1.00)
(55,198)	-1.3%	(41,667)	-1.1%	(93,111)	(0.41)	Supplies	(246,799)	-1.5%	(191,452)	-1.3%	28.9%	(372,444)	(0.34)
(1,890)	0.0%	(2,484)	-0.1%	(25,009)	(0.92)	Miscellaneous	(8,639)	-0.1%	(11,316)		-23.7%	(100,036)	(0.91)
	0.0%		0.0%		-	Advertising		0.0%		0.0%	0.0%		-
(121,775)	-2.8%	(45,130)	-1.2%	(63,557)	0.92	Agency& Management Fees	(358,832)	-2.2%	(229,547)	-1.6%	56.3%	(254,228)	0.41
(135,411)	-3.1%	(88,286)	-2.3%	(192,979)	(0.30)	Professional Services	(693,069)		(388,445)		78.4%	(771,916)	(0.10)
	0.0%		0.0%	(417)	(1.00)	Contractual Services		0.0%		0.0%	0.0%	(1,668)	(1.00)
(11,120)	-0.3%	(9,017)	-0.2%	(22,904)	(0.51)	Other Contractual Services	(33,578)	-0.2%	(20,935)	-0.1%	60.4%	(91,616)	(0.63)
(10,712)	-0.2%	(12,862)	-0.3%	(11,459)	(0.07)	Other Expenses	(23,854)	-0.1%	(34,936)	-0.2%	-31.7%	(45,836)	(0.48)
	0.0%		0.0%		-	Earthquake Expense		0.0%		0.0%	0.0%		-
	0.0%	(10)	0.0%		-	Typhoon Expense	(42,702)	-0.3%	(60,342)	-0.4%	-29.2%		-
	0.0%		0.0%		-	Earthquake Expense		0.0%		0.0%	0.0%		•
(3,121,818)	-71.3%	(3,233,396)	-84.5%	(3,558,338)	(0.12)	General & Administrative Expen	(12,473,565)	-77.6%	(11,906,636)	-81.5%	4.8%	(14,233,352)	(0.12)
(0,127,010)		(0,200,000)		(0,000,000)					,,				

aget Comparison (Unaudited)
Months Ending 1/31/15

Last Year to Date

<b>Current Month</b>		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
			45.50/		40.00	ODERATING INCOME (LOSS)	2.500.700	22.49/	2,707,667	18.5%	32.9%	258,640	12.91
1,253,744	28.7%	591,373	15.5%	64,660	18.39	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	3,598,780	22.4%	2,707,007	10.5%	32.576	230,040	12.51
	0.0%		0.0%		_	Other Income & Expense		0.0%		0.0	0.0		-
	0.0%		0.0%			Other Income & Expanse		0.0%		0.0%	0.0%		
	0.0%		0.0%			Interest Income		0.0%		0.0%	0.0%		-
	0.0%		0.0%		_	Interest Income		0.0%		0.0%	0.0%		-
17,614	0.0%	12,286	0.3%	21,725	(0.10)	Interest Income	44.383	0.3%	135,071	0.9%	-67.1%	86,900	(0.49)
		(74,603)		(106,060)		Interest Expense-USDA	(265,735)	-1.7%	(295,858)	-2.0%	-10.2%	(424,240)	(0.37)
(52,594)	-1.2% 0.0%	(148)	0.0%	(1,917)		Other Expense	40,290	0.3%	(21,349)	-0.1%	-288.7%	(7,668)	(6.25)
(10)		(407,246)		(205,263)	٠,	Retirement Govt Contribution	(935,674)	-5.8%	(727,920)	-5.0%	28.5%	(821,052)	0.14
(239,096)	-5.5% 2.6%	713,241	18.6%	(200,200)	0.10	Federal Reimbursement	153,913	1.0%	1,922,722	13.2%	-92.0%	(021,002)	-
112,865				/E 490\	1.06		(32,548)	-0.2%	(11.893)	-0.1%	173.7%	(21,928)	0.48
(11,301)	-0.3%	(17,640)		(5,482)	1.06	·	(2,153)	0.0%	(153,342)	-1.0%	-98.6%	(66,668)	(0.97)
	0.0%		0.0%	(16,667)	(1.00)	Gain <loss> on Asset Disposals</loss>	, , ,	0.076	(155,542)	-1.076	-30.070	(00,000)	(0.57)
(				(040.004)	(0.45)	Other bearing & Francis	/007 F00\		847.431	5.8%	-217.7%	(1,254,656)	(0.20)
(172,521)	-3.9%	225,890	5.9%	(313,664)	(0.45)	Other Income & Expense	(997,523)	-6.2%		3.0%	-211.1/0	(1,254,050)	(0.20)
***************************************							(007.500)	0.00/	0.47.404		047.70/		(0.00)
(172,521)	-3.9%	225,890	5.9%	(313,664)	(0.45)	OTHER INCOME (EXPENSE)	(997,523)	-6.2%	847,431	5.8%	-217.7%	(1,254,656)	(0.20)
	-				*******		***************************************					(000 040)	(0.04)
1,081,222	24.7%	817,262	21.4%	(249,004)	(5.34)	NET INCOME (LOSS)	2,601,257	16.2%	3,555,098	24.3%	-26.8%	(996,016)	(3.61)