



**PORT AUTHORITY OF GUAM**  
**ATURIDAT I PUEYTON GUAHAN**  
**Jose D. Leon Guerrero Commercial Port**  
**GOVERNMENT OF GUAM**

1026 Cabras Highway, Suite 201  
Piti, Guam 96925



Telephone: (671) 477-5931/35

(671) 477-2683/85

Facsimile: (671) 477-2689/4445

Webpage: [www.portofguam.com](http://www.portofguam.com)

**FELIX P. CAMACHO**  
Governor of Guam

**MICHAEL W. CRUZ**  
Lieutenant Governor

February 26, 2010

**MEMORANDUM**

**TO:** Honorable Judith T. Won Pat, Ed.D  
Speaker, 30<sup>th</sup> Guam Legislature

**FROM:** General Manager

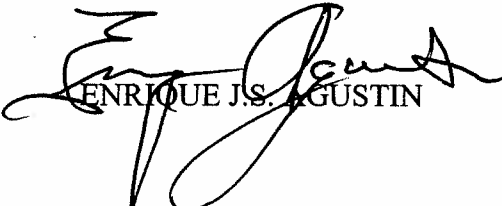
**SUBJECT:** **FY 2010 Revenues and Expenses Report- January**


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Attach is the Revenues and Expenses Report, as of January 31, 2010, for the Port Authority of Guam.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931 ext. 303 or 302.

Sincerely,

  
ENRIQUE J.S. AGUSTIN

cc: Senator Thomas Ada  
Public Auditor  
Corporate Services Manager  
Financial Affairs Controller 

**Port Authority of Guam  
Income Statement  
With Budget Comparison (Unaudited)  
4 Months Ending 1/31/10**

	Current Month		Last Year		Year to Date		Last Year to Date		Budget	% Chng
	Actual	%	Actual	%	Actual	%	Actual	%		
<b>OPERATING REVENUES</b>										
<b>CARGO THROUGHPUT REVENUES</b>										
20.1 CT- CHASSIS	329,300	16.4	352,980	14.2	412,139	14.4	1,462,055	14.3	1,547,790	2.5
17.3 CT-GROUND	740,265	36.8	946,815	38.2	894,906	32.0	3,604,680	35.3	3,623,075	-2.9
51.3 CT-BREAKBULK	41,874	2.1	34,135	1.4	86,029	3.6	288,535	2.8	390,943	1.4
80.1 CT-UNITIZED	152	0.0	452	0.0	765	0.0	2,050	0.0	3,475	-28.7
100.0 CT-TUNA	6,090	0.3	8,500	0.3	9,276	0.0	40,750	0.4	37,104	-100.0
45.3 CT-RO/RO	3,750	0.2	10,220	0.4	11,137	0.4	48,064	0.5	44,548	-2.2
32.8 CT-STUFFING/DEVAN	1,137	0.1	8,040	0.3	5,578	0.2	14,070	0.1	22,312	-7.2
44.0 CT-HEAVYLIFT	207	0.0	1,443	0.1	2,032	0.3	8,905	0.1	8,128	242.0
172.4 CT-LONGLENGTH					76	0.1	343	0.0	304	0.0
<b>1,122,776</b>	<b>55.8</b>	<b>1,362,584</b>	<b>54.9</b>	<b>1,421,938</b>	<b>51.0</b>	<b>5,610,053</b>	<b>53.6</b>	<b>5,469,453</b>	<b>5,677,679</b>	<b>-1.2</b>
<b>OTHER CARGO RELATED REVENUES</b>										
17.2 LIFT ONLIFT OFF	245	0.0	1,402	0.0	209	0.0	18,208	0.0	836	67.7
81.9 PRESLUNG	11,965	0.6	17,161	0.7	6,579	0.1	11,965	0.2	26,316	-54.5
0.0 EXPORT SCRAP CONTAINER										0.0
15.9 TRANSSHIPMENT CONTAINERS	180,925	9.0	180,145	7.3	215,144	7.6	854,535	8.4	939,274	-10.4
326.9 OVERSTOWED CONTAINERS	27,900	1.4	5,400	0.2	6,535	0.7	42,000	0.4	26,140	181.2
0.0 SHIFTED CONTAINERS	700	0.0	100	0.0	113	0.0	600	0.0	452	431.0
37.8 RIGGED CONTAINERS	1,575	0.1	1,925	0.1	2,534	0.1	9,205	0.1	10,136	-21.6
9.3 DIRECT LABOR BILLED	105,927	5.3	86,450	3.5	116,747	4.8	326,280	3.2	377,037	40.9
51.5 EQUIPMENT RENTAL	7,081	0.4	12,547	0.5	14,586	0.4	38,495	0.4	47,107	-10.9
31.2 PORT FEES & DOCKAGE	25,978	1.3	33,872	1.4	37,749	0.9	123,483	1.2	134,218	-26.5
29.0 WHARFAGE	251,092	12.5	285,428	11.5	353,831	11.4	1,217,561	11.9	1,377,010	-8.5
21.6 FUEL SURCHARGE	42,176	2.1	78,354	3.2	53,825	1.8	328,088	3.2	214,763	-6.4
28.5 MARITIME SECURITY FEE	9,320	0.5	11,500	0.5	13,039	0.4	49,214	0.5	52,026	-7.8
<b>664,884</b>	<b>33.0</b>	<b>712,883</b>	<b>28.7</b>	<b>820,891</b>	<b>28.3</b>	<b>3,118,913</b>	<b>29.5</b>	<b>3,007,669</b>	<b>3,205,315</b>	<b>-2.7</b>
<b>1,787,660</b>	<b>88.9</b>	<b>2,075,466</b>	<b>83.7</b>	<b>2,242,829</b>	<b>79.3</b>	<b>8,728,966</b>	<b>83.1</b>	<b>8,477,122</b>	<b>8,882,994</b>	<b>-1.7</b>

**Port Authority of Guam  
Income Statement  
With Budget Comparison (Unaudited)  
4 Months Ending 1/31/10**

	Current Month		Last Year		Year to Date		Last Year to Date		Budget	% Chng
	Actual	%	Actual	%	Actual	%	Actual	%		
<b>NON OPERATING REVENUES</b>										
<b>FACILITIES</b>										
	373,391	18.6	248,194	10.0	414,940	-10.0	993,996	9.7	1,659,760	-14.1
FACILITIES REVENUES	17,085	0.8	20,026	0.8	19,999	-14.6	79,277	0.8	79,996	-1.6
MARINA REVENUES	9,477	0.5	18,484	0.7	8,714	8.8	34,571	0.3	34,856	-0.8
HARBOR OF REFUGE	69,244	3.4	78,930	3.2	76,294	-9.2	616,233	5.6	305,176	101.9
DEMURRAGE FEES	469,197	23.3	385,634	14.7	519,947	-9.8	2,154,904	19.6	2,079,788	3.6
<b>OTHER FEES &amp; SERVICES</b>										
	157	0.0		0.0		0.0		0.0		0.0
CLAIMS FEE		0.0		0.0		0.0		0.0		0.0
BULK SCRAP		0.0		0.0		0.0		0.0		0.0
MATERIAL USED		0.0	2,124	0.1	112	-100.0	159	0.0	448	-71.9
PASSENGER SERVICE	764	0.0	1,669	0.1	2,089	-63.4	5,340	0.1	11,948	-36.1
BUNKER	5,308	0.3	5,966	0.2	37,785	-86.0	28,884	0.3	151,140	-80.9
SPECIAL SERVICES	18,127	0.9	28,735	1.2			76,702	0.7		0.0
ELEC.POWER-UNMETERED	24,354	1.2	38,494	1.6	42,818	-43.1	114,437	1.0	171,892	-33.4
OTHER FEES & SERVICES	685	0.0	170	0.0	281		2,395	0.0	1,124	0.0
<b>ADMINISTRATIVE FEES &amp; SERVICES</b>										
	(269,963)	-13.4		0.0	0		7,649	-7.3	59,550	0
FEDERAL REIMBURSEMENT		0.0		0.0						
EARTHQUAKE INSURANCE		0.0		0.0						
TYPHOON INSURANCE		0.0		0.0						
OTHER REIMBURSEMENT		0.0		0.0						
REVENUE MINIMUM CHARG		0.0		0.0			3			
REIMBURSEMENTS	(269,963)	-13.4	0	0.0	0		7,652	0.1	59,550	0.0
<b>NON OPERATING REVENUES</b>										
	224,273	11.1	404,297	16.3	563,046	-60.2	2,279,388	20.7	2,252,804	1.2
NON OPERATING REVENUES	2,011,933	100.0	2,479,763	100.0	2,805,875	-28.3	11,008,354	100.0	11,135,798	-1.1
TOTAL REVENUES							10,206,039	100.0		

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4 Months Ending 1/31/10**

	Current Month		Last Year		Budget		% Chng		Year to Date		Actual		% Chng		Budget		% Chng		
	Actual	%	Actual	%	Actual	%	Actual	%	Actual	%	Actual	%	Actual	%	Actual	%	Actual	%	
INDIRECT COSTS																			
General & Administrative Expen																			
	(1,076,501)	-53.5	(987,226)	-39.8	(1,229,793)				(4,374,941)	-39.7	(3,992,435)	-39.1	(4,892,476)						
Salaries & Wages	(65,124)	-3.2	(61,431)	-2.5	(71,688)				(263,146)	-2.4	(242,536)	-2.4	(284,475)						
Insured Benefits	(327,578)	-16.3	(318,998)	-12.9	(397,531)				(1,214,882)	-11.0	(1,292,318)	-12.7	(1,582,824)						
Retirement Benefits	(107,535)	-5.3	(83,518)	-3.4					(369,947)	-3.4	(325,905)	-3.2	(4,100)						
Other Benefits		0.0	1,875	0.1	(13,750)				(13,287)	-0.1	(52,901)	-0.5	(55,000)						
Other Personnel Costs	(8,816)	-0.4	(5,227)	-0.2	(9,955)				(34,633)	-0.3	(28,657)	-0.3	(39,820)						
Communications		0.0		0.0	(7,254)				(87,053)	-0.8		0.0	(29,016)						
Leases/Rentals	(192,748)	-9.6	(153,641)	-6.2	(167,490)				(879,342)	-8.0	(630,771)	-6.2	(669,960)						
Utilities	(197,986)	-9.8	(196,202)	-7.9	(197,986)				(796,567)	-7.2	(784,808)	-7.7	(791,944)						
General Insurance		0.0		0.0						0.0		0.0							
Repairs & Maintenance	(13,801)	-0.7	(15,085)	-0.6	(31,108)				(138,580)	-1.3	(117,762)	-1.2	(124,432)						
Repairs & Maintenance	(94,519)	-4.7	68,009	2.7	(52,950)				(238,370)	-2.2	(401,807)	-3.9	(211,800)						
Repairs & Maintenance-Subic Cr	(232,919)	-11.6	(221,611)	-8.9	(228,187)				(893,666)	-8.1	(877,146)	-8.6	(912,748)						
Depreciation & Amortization		0.0	(16,765)	-0.7	(4,999)				(239,479)	-2.2	(23,170)	-0.2	(19,996)						
Damage, Shortage, Writedown & Supplies	(56,250)	-2.8	(46,350)	-1.9	(88,039)				(349,566)	-3.2	(966,457)	-9.5	(352,156)						
Miscellaneous	(1,513)	-0.1	(1,241)	-0.1	(2,984)				(7,653)	-0.1	(7,940)	-0.1	(11,936)						
Advertising		0.0	(463)	0.0	(1,000)				(2,294)	0.0	(3,151)	0.0	(4,000)						
Agency & Management Fees	(35,248)	-1.8	(122,567)	-4.9	(27,833)				(111,520)	-1.0	(183,729)	-1.8	(111,332)						
Professional Services	(69,911)	-3.5	(117,283)	-4.7	(58,608)				(413,474)	-3.8	(380,312)	-3.7	(234,432)						
Contractual Services		0.0		0.0						0.0		0.0							
Contractual Services	(8,192)	-0.4	(9,636)	-0.4	(21,293)				(31,372)	-0.3	(52,325)	-0.5	(85,172)						
Other Contractual Services	(18,588)	-0.9	(144,847)	-5.8	(13,059)				(46,043)	-0.4	(582,053)	-5.7	(52,236)						
Other Expenses		0.0		0.0						0.0		0.0							
Earthquake Expense		0.0		0.0					(4,704)	0.0		0.0							
Typhoon Expense		0.0		0.0						0.0		0.0							
Earthquake Expense		0.0		0.0						0.0		0.0							
	(2,507,228)	-124.6	(2,432,205)	-98.1	(2,625,507)				(10,510,519)	-95.5	(10,946,185)	-107.3	(10,469,855)						
General & Administrative Expen																			

