

July 20, 2009

Hafa Adai Senators,

My name is John B. Santos and my position title is the Operations Manager for the Port. However, I am submitting this testimony in my capacity as the President for the Port Authority of Guam Goodwill and Morale Employee Association (PAGGMA).

I am writing this letter in support of Bill No. 30-178, Jose D. Leon Guerrero, Commercial Port Master Plan Update on behalf of PAGGMA. The association is comprised of 152, port employees who are working together to increase morale and foster goodwill between its membership, agencies and businesses through social functions and sporting activities.

PAGGMA supports the Master Plan because it establishes a roadmap for infrastructure and funding for the Port modernization and addresses Guam's future economic growth and the anticipated military buildup. The expansion of terminal yard, gates and advanced computer system and the purchase of state-of-art cargo handling equipment will provide the much needed capacity and tools for the employees to effectively handle, store and account for all cargo at the Port.

When first employed by the Port back in 1985, I arrived when the hotel construction boom was in full swing. The Port back then was bursting with cargo overflowing in the terminal yard. We handled containers, break-bulk, ro-ro, scrap, sand, cement, devanning and stuffing of autos and tuna operations.

With the different types of cargos handled then, we did not have the capacity for storage, our gates were congested, equipment old and out dated and we were still tracking and billing cargo manually. The increased of cargo and the long hours employees had to undergo to keep up with the pace contributed to a decrease in employee morale, productivity and costly vessel and cargo delays.

We now have the opportunity with this master plan to strategically plan and guide the development of the Port to ensure the employees have the proper facilities and equipment to effectively perform their work safely and productively.

Carriers, agents and the island businesses of Guam will also benefit knowing their cargo is safely handled and stored properly reducing damages and costly delays.

The approval of this Master Plan will continue to make us "Port Strong".

Thank you for your timely consideration on this important matter.

Sincerely,

A handwritten signature in black ink, appearing to read "John B. Santos". The signature is written in a cursive style with a large, stylized initial "J".

John B. Santos, President

# PORT USERS GROUP GUAM



July 28, 2009

THE HONORABLE THOMAS C. ADA

Chairman

Committee on Utilities, Transportation, Public Works and Veterans Affairs

I Mina' Trenta Na Liheslaturan Guåhan

155 Hesler Place

Hagåtña, Guam 96910

**RE: Port Authority of Guam Master Plan – Full Legislative Approval Testimony**

Dear Senator Ada,

The Jose D. Leon Guerrero Commercial Port of Guam is the life-line of Guam. More than 90% of Guam's products and supplies come through the port. The onset of the U.S. Department of Defense's Marine Corps realignment from Okinawa to Guam along with the natural growth of Guam and the Micronesian region will pose an immense challenge to the port and its infrastructure. It is vital that the supply chain is maintained so the lives of the communities are uninterrupted.

We applaud the Port Authority of Guam for completing its Master Plan and its financial feasibility studies. They have successfully contracted an Owner's Agent/Engineer (PBI) firm to manage the modernization plan and have had the Department of Transportation (DOT) Maritime Administration (MARAD) appointed to them as lead agency for the "Port of Guam Improvement Enterprise Program."

Now, with the Port Authority's completion of its Implementation Plan, Financial Plan, and Economic Impact Statement, the Port is one step closer to achieving its goal, pending approval from the Guam Legislature. We are encouraged by the Port's efforts in seeking up to \$50 million through a USDA loan and \$49.2 million in ARRA Title XII funds to complete Phase I of the Port Implementation Plan. We therefore ask that you support the Port's submission of the remaining requirements to the Master Plan to secure Legislative approval.

The Port Users Group Guam is comprised of local managers of the companies that are customers of the Port Authority. We have witnessed the progress and achievements of the Port, under its management, the board, and Chairman Monte Mesa's leadership since the effort began. Together, we are helping the port become more modern and efficient and prepared for the future.

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# PORT USERS GROUP GUAM



The recent visits by PAG management and the Guam Chamber of Commerce to The DOT, the Pentagon and Congress, has yielded positive support for the Ports modernization, so we must use the momentum gained to keep moving forward.

Thank you for your time and consideration.

Sincerely,

The Port Users Group of Guam

Greg David, Ambyth Shipping

Ariel Dumapat, Inchcape Shipping

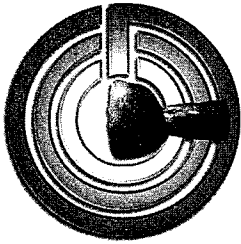
Richard Saplan, Marianas Steamship

Paul Blas, Sea Bridge Inc.

Hugh Healey, Horizon Lines

Desmond Aw, Mariana Express Lines

Len Isotoff, Matson Navigation



**GUAM CHAMBER OF COMMERCE**  
PARTNERS IN PROGRESS

July 30, 2009

SENATOR TOM ADA

Chairman

Committee on Utilities, Transportation, Public Works and Veterans Affairs

I Mina' Trenta Na Liheslaturan Guåhan

155 Hesler Place

Hagåtña, Guam 96910

Dear Senator Ada,

The Guam Chamber of Commerce Board of Directors would like to thank you for taking the initiative to continue forward progress for the Port Authority of Guam (PAG) Master Plan Update. We reiterate our concerns about the critical need for the Port of Guam to not only move forward with efforts to grow its capacity to support the ongoing and planned military buildup, but more importantly, to support the natural growth of our local community.

The Chamber supports the Port's initiatives for steadfast improvements. Time is of the essence and unless these improvements are rapidly implemented adverse affects will occur, such as possible loss of military cargo movements. This would leave a tremendous void and result in a commensurate increase in port costs for private businesses. These potential cost increases will ultimately be borne by the end consumer, the residents of Guam.

We are encouraged by the efforts of the PAG Board and Administration to seek adequate funding to begin the modernization process, beginning with the USDA loan to fund up to \$50 million for Phase I of the Port Master Plan. In June 2009, the Chamber sent a letter to the U.S. Secretary of Transportation seeking priority consideration of PAG's application for \$49.2 million in American Recovery and Reinvestment Act (ARRA) Title XII Funds. Additionally, placing the Port of Guam under the oversight of the Public Utilities Commission (Public Law 30-52) will ultimately assist the Port increase its eligibility for additional funding required to finance the modernization process.

We urge you and your colleagues in the 30<sup>th</sup> Guam Legislature to approve the Port Master Plan as expeditiously as possible. The Chamber, through our Maritime Affairs Committee, stands ready to assist, and looks forward to being an active participant in carrying out solutions presented in the Port Master Plan.

Sincerely,

FRANK J. CAMPILLO  
Chairman of the Board

CC: The Honorable Felix P. Camacho, Governor of Guam  
Glenn Leon Guerrero, PAG General Manager