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Lourdes A. Leon Guerrero  
 Governor of Guam  
 Joshua F. Tenorio  
 Lieutenant Governor

**INVITATION FOR BID No.: IFB/PAG-002-24**

DESCRIPTION:

**11,000 LBS. FORKLIFT TRUCK BID**

**ADDENDUM NO. 1**

**DATE: Tuesday, January 2, 2024**

**ALL PROPOSERS MUST ACKNOWLEDGE RECEIPT OF THIS AMENDMENT ON AREA PROVIDED BELOW AND RETURN COPY TO PAG PROCUREMENT OFFICE: Fax: (671) 472-1439 or Email: Mark Cabrera at [macabrera@portofguam.com](mailto:macabrera@portofguam.com) and [pagprocurement@portofguam.com](mailto:pagprocurement@portofguam.com).**

**NOTICE TO OFFERORS:** The IFB Documents of the above-referenced project are to include the following:

1. Questions/ Concerns and Responses

**\*\*\* END OF ADDENDUM NO. 1 \*\*\***

Issued By:

**RORY J. RESPICIO**  
 General Manager

NAME OF PROPOSER: \_\_\_\_\_

AUTHORIZED SIGNATURE: \_\_\_\_\_

PRINT NAME: \_\_\_\_\_

DATE: \_\_\_\_\_ TIME: \_\_\_\_\_

**ADDENDUM 1 - QUESTIONS, CONCERNS, AND RESPONSES**

Please see below the questions submitted by Prospective Bidder (s):

**PACIFIC FEDERAL MANAGEMENT**

**Question:** **Electronic Rust Prevention Systems and Salt Water Corrosion Protection:**  
Additional clarification is sought regarding the mentioned options in the tender for 'Electronic Rust Prevention Systems' and 'Salt Water Corrosion Protection.' Could you provide specific details or examples of what is expected in these systems? For instance, is the requirement contingent on a specific IP (Ingress Protection) rating, and if so, could you specify the required rating? Any additional information on the technical specifications for these options would be helpful.

**PAG Response:** Pro-Coat

Pro-Coat is the leader in electronic rustproofing technology. We have established relationships with registered dealers and distributors all over the world and we are here to provide support to our customers. Pro-Coat helps protect your vehicle through a patented process called Capacitive Coupling. Rust forms when oxygen molecules bond with steel in a process called oxidation. This process accelerates when the vehicle is subjected to humid climates, rain, coastal air, and other harsh environmental conditions. A Pro-Coat module charges the coupler pad, creating a capacitive charge of electrons. The electrons form a protective shield to reduce oxidation and corrosion. The Pro-Coat coupler pad acts as a positive charge, the vehicle's paint acts as a neutral charge (dielectric) and the body of the vehicle acts as a negative charge.

- Environmentally safe
- Protects vehicles against rust and corrosion by slowing the process
- Virtually no maintenance
- Profit center for Sales and Service
- Unique protection for your customers

**Question:** Preferred Tire Type:  
What is the preferred tire type? Are Pneumatic Air Tires, Pneumatic Solid Tires, or both acceptable?

**PAG Response:** *Pneumatic tires only.*

**Question:** **Fork Adjustment Hydraulic Control:**  
Does 'Fork Adjustment Hydraulic controlled side shift of 24" left or right, individual forks AND dual' imply that each fork should move BOTH independently AND simultaneously? Additionally, could you clarify the necessity of individual fork movement for balance?

**PAG Response:** *Forks Adjustment: Hydraulically controlled, side shift of 24" left or right for individual forks or dual forks.*

**Question:** **Lighting Requirements:**  
Can a single bright rear spotlight meet the lighting specifications that require two front and

two rear lights? Also, would Brake/Tail/Back-Up Lights with Turn Signals and a Spotlight fulfill the specified lighting requirements?

**PAG Response:** *Guards will be required for lights outside the confines of the operator cab.*

**Question: Fork Dimensions:**

Are forks with dimensions 1800mm L x 150mm W x 60mm thickness acceptable, considering bid requirements for tapering thickness from 63.5mm to 6.35mm and dimensions of 1828.8mm L x 149.86mm W?

**PAG Response:** *Forks: Thickness – 2.36" minimum to 1/4" (Tapered), L – 70.86" x W – 5.90" minimum.*

**Question: Training, Certification, and Regulatory Compliance:**

Could you provide details on the type of training expected, objectives, and any mandatory certifications or standards for procurement involving manufactured products, along with required documentation? Additionally, are there specific regulatory compliance aspects we should be aware of?

**PAG Response: Training:** *Provide 4 sessions on pre-inspection, post-inspection and safe operational procedures for all operators, leaders, supervisors and dispatchers within Transportation. (This section is the basic inspection, operation, and any new safety or functional features training). Provide 2 sessions on proper maintenance, repair, and troubleshooting training for fleet mechanic personnel. (This section -Training should include any technical changes to existing trucks currently at the port. Any information on Tier 4 Engine Systems. Any proprietary information to assist in troubleshooting and special instructions/inspections/repairs. Information on how to obtain dealer scan equipment and/or compatible aftermarket scan tools.) The manufacturer shall have a local authorized dealer who can provide factory-trained service technician(s). Bidder shall provide certification of factory-trained technician(s) for the above equipment to be purchased during commissioning. Failure to provide will result as "Unacceptable". (In this section the bidder must provide a certificate that their employee(s) is factory-trained for the specific equipment the bidder is providing)*

**Question: Buy American Act:**

What are the key requirements or limits we need to consider under the Buy American Act for this procurement?

**PAG Response:** *The Build America, Buy America Act has replaced this requirement. Please Reference Amendment No.2.*

**Question: Build America Buy America Act:**

Can you specify the essential components or percentages we should be aware of concerning domestic production as per the Build America Buy America Act?

**PAG Response:** (1) all iron and steel used in the project are produced in the United States—this means all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States;  
(2) all manufactured products used in the project are produced in the United States—this means the manufactured product was manufactured in the United States; and the cost of the components of the manufactured product that are mined, produced, or manufactured in

the United States is greater than 55 percent of the total cost of all components of the manufactured product; and

(3) all construction materials are manufactured in the United States—this means that all manufacturing processes for the construction material occurred in the United States.

### LANDSCAPE MANAGEMENT SYSTEMS

**Question:** The rear tail lights and rear work light (1) do not have guards. Please confirm if guards are actually needed? They normally don't get knocked off in the back. The housing of the lights is not plastic on the GTR-120, it is Aluminum casting.

**PAG Response:** *Guards will be required for lights outside the confines of the operator cab.*

**Question:** The GTR-120 lights will be LED (2) front and (1) rear. Much higher output than Halogen. Is (1) LED rear light could be acceptable?

**PAG Response:** *1 rear light will be acceptable.*

**Question:** Are guards required for the rear tail lights?

**PAG Response:** *Guards will be required for lights outside the confines of the operator cab.*

**Question:** Your request is pneumatic tires. Our GTR120 (12,000lb capacity) when derated is 10,825lbs at 24". The capacity as equipped with pneumatic is slightly lower than with solids.

10,825lbs@24" with Pneumatics

11,075lbs@24" with solids.

Are solids acceptable?

**PAG Response:** *Pneumatic tires only.*

**Question:** Please confirm the side shift (24") and fork positioner requirements. Our side shift carriage is with simultaneous (dual) fork positioners. Our Side shifts is typically 7.5-8". Please confirm if you require **individual** or **dual** side shift movements?

**PAG Response:** *Forks Adjustment: Hydraulically controlled, side shift of 24" left or right for individual forks or dual forks.*

### FAR EAST EQUIPMENT CO. LLC

**Question:** In the bid spec under **Applicable Federal Laws And Regulations** the spec reads "**Buy America Act - 41 U.S.C 8301-8305 Build America Act Certificate must be provided by the manufacturer.**" - "Buy American Act" and "Build America Buy America Act" are two different acts. Can you clarify which Act is applicable to this bid?

**PAG Response:** *The Build America, Buy America Act has replaced this requirement. Please Reference Amendment No. 2*