



PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



Lourdes A. Leon Guerrero
Governor of Guam

Joshua F. Tenorio
Lieutenant Governor

October 20, 2020

The Honorable Tina Muña Barnes
Speaker
35th Guam Legislature
163 Chalan Santo Papa
Hagatna, Guam 96910

Hafa Adai! Speaker Muña Barnes,

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending July 31, 2020 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Respectfully,


RORY J. RESPICIO
General Manager

Attachments

cc: Deputy General Manager, *Operations*
Deputy General Manager, *Admin. & Finance*
Financial Affairs Controller



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October 20, 2020

The Honorable Clynton Ridgell
Senator
35th Guam Legislature
238 Archbishop Flores St.
DNA Building, Suite 906
Hagatna, Guam 96910

Hafa Adai! Senator Ridgell,

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Respectfully,

RORY J. RESPICIO
General Manager

Attachments

cc: Deputy General Manager, *Operations*
Deputy General Manager, *Admin. & Finance*
Financial Affairs Controller

**Port Authority of Guam
Income Statement
With Budget Comparison (Unaudited)
10 Month Ending 07/31/20**

Current Month		Last Year		Budget		Description	Year to Date		Last Year to Date		% Chng	Budget	% Chng
Actual	%	Actual	%	Budget	% Chng		Actual	%	Actual	%			
OPERATING REVENUES													
CARGO THROUGHPUT REVENUES													
1,822,134	38.9%	1,802,580	36.7%	1,689,271	7.9%	CT- CHASSIS	16,444,008	35.9%	16,855,492	36.1%	-2.4%	16,892,710	-2.7%
200,430	4.3%	211,972	4.3%	202,567	-1.1%	CT-GROUND	2,144,760	4.7%	2,017,028	4.3%	6.3%	2,025,670	5.9%
78,297	1.7%	164,790	3.4%	152,874	-48.8%	CT-BREAKBULK	960,267	2.1%	1,527,032	3.3%	-37.1%	1,528,740	-37.2%
482	0.0%	437	0.0%	1,627	-70.4%	CT-UNITIZED	19,068	0.0%	14,931	0.0%	27.7%	16,270	17.2%
						CT-TUNA							
15,549	0.3%	104,440	2.1%	48,323	-67.8%	CT-RO/RO	275,601	0.6%	535,045	1.1%	-48.5%	483,230	-43.0%
10,431	0.2%	45,313	0.9%	9,059	15.1%	CT-STUFFING/DEVAN	59,391	0.1%	126,032	0.3%	-52.9%	90,590	-34.4%
2,624	0.1%	5,145	0.1%	7,636	-65.6%	CT-HEAVYLIFT	36,015	0.1%	73,191	0.2%	-50.8%	76,360	-52.8%
54	0.0%	905	0.0%	778	-93.0%	CT-LONGLENGTH	3,220	0.0%	7,836	0.0%	-58.9%	7,780	-58.6%
17,493	0.4%	17,190	0.3%	12,550	39.4%	OUT-OF-GAUGE CARGO (OOG)	143,308	0.3%	129,021	0.3%	11.1%	125,500	14.2%
2,147,494	45.8%	2,352,773	47.9%	2,124,685	1.1%	CARGO THROUGHPUT REVENUES	20,085,638	43.9%	21,285,609	45.5%	-5.6%	21,246,850	-5.5%
OTHER CARGO RELATED REVENUES													
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%		-	
	0.0%		0.0%			PRESLUNG		0.0%		0.0%	0.0%	-	
	0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER		0.0%		0.0%	0.0%	-	0.0%
221,341	4.7%	163,512	3.3%	176,322	25.5%	TRANSSHIP CONTAINERS	1,921,773	4.2%	1,734,699	3.7%	10.8%	1,763,220	9.0%
10,014	0.2%	16,645	0.3%	29,762	-66.4%	OVERSTOWED CONTAINERS	215,117	0.5%	281,848	0.6%	-23.7%	297,620	-27.7%
	0.0%	252	0.0%	320	-100.0%	SHIFTED CONTAINERS	1,691	0.0%	3,102	0.0%	-45.5%	3,200	-47.1%
3,775	0.1%	3,393	0.1%	4,095	-7.8%	RIGGED CONTAINERS	38,792	0.1%	39,885	0.1%	-2.7%	40,950	-5.3%
11,441	0.2%	11,677	0.2%	11,109	3.0%	REEFER CNTR-PLUG/UNPLUG	118,858	0.3%	110,672	0.2%	7.4%	111,090	7.0%
318,373	6.8%	227,624	4.6%	280,034	13.7%	DIRECT LABOR BILLED	2,896,127	6.3%	2,722,975	5.8%	6.4%	2,800,340	3.4%
33,580	0.7%	19,734	0.4%	23,548	42.6%	EQUIPMENT RENTAL	243,089	0.5%	229,570	0.5%	5.9%	235,480	3.2%
37,876	0.8%	81,887	1.7%	46,237	-18.1%	PORT FEES & DOCKAGE	459,862	1.0%	493,898	1.1%	-6.9%	462,370	-0.5%
475,759	10.2%	527,063	10.7%	494,340	-3.8%	WHARFAGE	4,709,460	10.3%	4,932,072	10.6%	-4.5%	4,943,400	-4.7%
62,698	1.3%	61,403	1.2%	58,783	6.7%	FUEL SURCHARGE	574,733	1.3%	585,210	1.3%	-1.8%	587,830	-2.2%
18,288	0.4%	20,210	0.4%	18,661	-2.0%	MARITIME SECURITY FEE	181,879	0.4%	186,493	0.4%	-2.5%	186,610	-2.5%
159,989	3.4%	167,377	3.4%	156,562	2.2%	FACILITY MAINTENANCE FEE	1,526,362	3.3%	1,576,438	3.4%	-3.2%	1,565,620	-2.5%
533,656	11.4%	520,326	10.6%	494,060	8.0%	CRANE SURCHARGE	4,810,204	10.5%	4,966,862	10.6%	-3.2%	4,940,600	-2.6%
1,886,790	40.3%	1,821,104	37.1%	1,793,833	5.2%	OTHER CARGO RELATED REVENUES	17,697,948	38.6%	17,863,724	38.2%	-0.9%	17,938,330	-1.3%
4,034,284	86.1%	4,173,877	85.0%	3,918,518	3.0%	OPERATING REVENUES	37,783,586	82.5%	39,149,333	83.8%	-3.5%	39,185,180	-3.6%

**Port Authority of Guam
Income Statement
With Budget Comparison (Unaudited)
10 Month Ending 07/31/20**

Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date		Last Year to Date				
							Actual	%	Actual	%	% Chng	Budget	% Chng
NON OPERATING REVENUES													
FACILITIES													
27,618	0.6%	53,068	1.1%	104,715	-73.6%	FACILITIES USAGE MOBIL	864,541	1.9%	933,869	2.0%	-7.4%	1,047,150	-17.4%
124,404	2.7%	300,095	6.1%	213,615	-41.8%	FACILITIES USAGE TRISTAR	2,332,666	5.1%	2,099,970	4.5%	11.1%	2,136,150	9.2%
29,820	0.6%	-	0.0%	9,683	208.0%	FACILITIES USAGE-CEMENT THRUPUT	119,280	0.3%	88,560	0.2%	0.0%	96,830	23.2%
105,220	2.2%	103,103	2.1%	104,949	0.3%	FACILITIES USAGE SPACE RENTAL	1,065,333	2.3%	1,047,642	2.2%	1.7%	1,049,490	1.5%
96,254	2.1%	87,938	1.8%	87,938	9.5%	FACILITIES LEASE INCOME	946,048	2.1%	879,379	1.9%	7.6%	879,380	7.6%
2,428	0.1%	2,150	0.0%	3,744	-35.2%	FACILITIES COMMON AREA MAINTENANCE FEE	28,493	0.1%	35,842	0.1%	-20.5%	37,440	-23.9%
4,424	0.1%	3,847	0.1%	3,990	10.9%	FACILITIES SECURITY SURCHARGE RENTAL	69,303	0.2%	39,758	0.1%	74.3%	39,900	73.7%
2,545	0.1%	530	0.0%	393	547.6%	WATER & LANDSLIDE ACTIVITIES	5,155	0.0%	4,065	0.0%	0.0%	3,930	31.2%
26,361	0.6%	23,011	0.5%	23,278	13.2%	MARINA REVENUES	243,748	0.5%	232,509	0.5%	4.8%	232,780	4.7%
3,327	0.1%	2,808	0.1%	3,466	-4.0%	HARBOR OF REFUGE	31,542	0.1%	33,998	0.1%	-7.2%	34,660	-9.0%
220,098	4.7%	147,095	3.0%	202,611	8.6%	DEMURRAGE	2,141,850	4.7%	1,970,595	4.2%	8.7%	2,026,110	5.7%
642,498	13.7%	723,645	14.7%	758,382	-15.3%	FACILITIES OTHER FEES & SERVICES	7,847,959	17.1%	7,366,187	15.8%	6.5%	7,583,820	3.5%
	0.0%		0.0%		0.0%	CLAIMS FEE		0.0%		0.0%	0.0%	-	-
	0.0%		0.0%		0.0%	BULK SCRAP		0.0%		0.0%	0.0%	-	-
	0.0%		0.0%		0.0%	MATERIAL USED	559	0.0%		0.0%	0.0%	-	#DIV/0!
	0.0%		0.0%	4,263	0.0%	PASSENGER SERVICE	43,274	0.1%	38,366	0.1%	0.0%	42,630	1.5%
738	0.0%	2,118	0.0%	1,754	-100.0%	BUNKER	11,052	0.0%	17,904	0.0%	-38.3%	17,540	-37.0%
6,769	0.1%	10,744	0.2%	15,631	-100.0%	SPECIAL SERVICES	91,973	0.2%	126,398	0.3%	-27.2%	156,310	-41.2%
1,500	0.0%	397	0.0%		0.0%	ELECTRICAL POWER	18,379	0.0%	25,726	0.1%	-28.6%	-	-
9,007	0.2%	13,259	0.3%	21,648	-58.4%	OTHER FEES & SERVICES	165,236	0.4%	208,394	0.4%	-20.7%	216,480	-23.7%
433	0.2%	1,815	0.0%	672	1240.4%	ADMINISTRATIVE FEES & SERVICES	3,581	0.0%	7,862	0.0%	-54.4%	6,720	-46.7%
REIMBURSEMENTS													
-	0.0%	-	0.0%	38,167	0.0%	FEDERAL REIMBURSEMENT	-	0.0%	-	0.0%	0.0%	381,670	
-	0.0%	-	0.0%	-	0.0%	EARTHQUAKE INSURANCE	-	0.0%	-	0.0%	0.0%	-	-
-	0.0%	-	0.0%	-	0.0%	TYPHOON INSURANCE	-	0.0%	-	0.0%	0.0%	-	-
-	0.0%	-	0.0%	-	0.0%	OTHER REIMBURSEMENT	-	0.0%	-	0.0%	0.0%	-	-
-	0.0%	-	0.0%	-	0.0%	REVENUE MINIMUM CHARGE	-	0.0%	-	0.0%	0.0%	-	-
-	0.0%	-		38,167	0.0%	REIMBURSEMENTS	-	0.0%	-	0.0%	0.0%	381,670	0.0%
651,938	13.9%	738,719	15.0%	818,869	-20.4%	NON OPERATING REVENUES	8,016,777	17.5%	7,582,444	16.2%	5.7%	8,188,690	-2.1%
4,686,222	100.0%	4,912,596	100.0%	4,737,387	-1.1%	TOTAL REVENUES	45,800,363	100.0%	46,731,777	100.0%	-2.0%	47,373,870	-3.3%

**Port Authority of Guam
Income Statement
With Budget Comparison (Unaudited)
10 Month Ending 07/31/20**

Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date		Last Year to Date		Budget	% Chng	
							Actual	%	Actual	%			
INDIRECT COSTS													
General & Administrative Expenses													
2,134,678	45.6%	1,510,292	30.7%	2,126,151	0.4%	Salaries & Wages	19,441,099	42.4%	17,006,563	36.4%	14.3%	21,261,510	-8.6%
134,019	2.9%	126,303	2.6%	137,823	-2.8%	Insured Benefits	1,375,898	3.0%	1,246,488	2.7%	10.4%	1,378,230	-0.2%
455,944	9.7%	380,556	7.7%	524,613	-13.1%	Retirement Benefits	4,647,131	10.1%	4,397,082	9.4%	5.7%	5,246,130	-11.4%
129,902	2.8%	148,645	3.0%	4,167	3017.4%	Other Benefits	1,349,133	2.9%	1,337,289	2.9%	0.9%	41,670	3137.7%
2,161	0.0%	618	0.0%	6,667	-67.6%	Other Personnel Costs	11,188	0.0%	9,747	0.0%	14.8%	66,670	-83.2%
26,106	0.6%	11,279	0.2%	26,550	-1.7%	Communications	114,110	0.2%	117,014	0.3%	-2.5%	265,500	-57.0%
-	0.0%	-	0.0%	-	-	Leases/Rentals	-	0.0%	-	0.0%	-	-	-
69,610	1.5%	123,224	2.5%	142,167	-51.0%	Utilities	1,055,969	2.3%	1,253,628	2.7%	-15.8%	1,421,670	-25.7%
247,883	5.3%	201,557	4.1%	261,500	-5.2%	General Insurance	2,603,842	5.7%	2,252,986	4.8%	15.6%	2,615,000	-0.4%
-	0.0%	-	0.0%	-	0.0%	Repairs & Maintenance	-	0.0%	29,000	0.1%	-	-	0.0%
22,278	0.5%	9,737	0.2%	59,175	-	Repairs & Maintenance	318,686	0.7%	436,925	0.9%	-27.1%	591,750	-
-	0.0%	-	0.0%	-	-	Repairs & Maintenance-Subic Cr	-	0.0%	-	0.0%	0.0%	-	-
15,212	0.3%	25,283	0.5%	32,221	-52.8%	Repairs & Maintenance-Pola 14	137,230	0.3%	109,221	0.2%	25.6%	322,210	-57.4%
7,698	0.2%	14,372	0.3%	32,221	-76.1%	Repairs & Maintenance-Pola 16	150,977	0.3%	221,762	0.5%	-31.9%	322,210	-53.1%
26,637	0.6%	35,263	0.7%	32,221	-17.3%	Repairs & Maintenance-Pola 17	156,116	0.3%	190,795	0.4%	-18.2%	322,210	-51.5%
527,342	11.3%	1,061,688	21.6%	484,167	8.9%	Depreciation & Amortization	5,308,022	11.6%	5,732,074	12.3%	-7.4%	4,841,670	9.6%
-	0.0%	7,025	0.1%	3,083	-100.0%	Damage, Shortage, Writedown &	-	0.0%	8,055	0.0%	-100.0%	30,830	-100.0%
75,725	1.6%	71,193	1.4%	100,246	-24.5%	Supplies	758,389	1.7%	697,928	1.5%	8.7%	1,002,460	-24.3%
11,005	0.2%	3,960	0.1%	19,543	-43.7%	Miscellaneous	95,722	0.2%	54,367	0.1%	76.1%	195,430	-51.0%
-	0.0%	-	0.0%	-	-	Advertising	-	0.0%	-	0.0%	-	-	-
26,793	0.6%	103,455	2.1%	61,154	-56.2%	Agency & Management Fees	691,948	1.5%	672,661	1.4%	2.9%	611,540	13.1%
134,465	2.9%	146,516	3.0%	170,378	-21.1%	Professional Services	439,897	1.0%	1,091,670	2.3%	-59.7%	1,703,780	-74.2%
-	0.0%	-	0.0%	4,605	-100.0%	Contractual Services	13,650	0.0%	-	0.0%	-	46,050	-70.4%
16,608	0.4%	41,813	0.9%	54,131	-69.3%	Other Contractual Services	179,074	0.4%	171,864	0.4%	4.2%	541,310	-66.9%
-	0.0%	-	0.0%	-	-	Overhead Allocation	-	-	-	0.0%	-	-	-
-	0.0%	19,763	0.4%	15,761	-100.0%	Other Expenses	102,896	0.2%	179,427	0.4%	-42.7%	157,610	-34.7%
-	0.0%	-	0.0%	-	-	Earthquake Expense	-	0.0%	-	0.0%	-	-	-
-	0.0%	-	0.0%	-	-	Typhoon Expense	136,988	0.3%	223,478	0.5%	-	-	-
-	0.0%	-	0.0%	-	-	Earthquake Expense	-	0.0%	-	0.0%	-	-	0.0%
-	0.0%	-	0.0%	-	-	Emergency Expense	18,754	0.0%	-	0.0%	-	-	0.0%
4,064,066	86.7%	4,042,543	82.3%	4,298,544	-5.5%	General & Administrative Expenses	39,106,718	85.4%	37,440,023	80.1%	4.5%	42,985,440	-9.0%

