

PORT OF GUAM
ATURIDAT I PUETTON GUAHAN
Jose D. Leon Guerrero Commercial Port
1026 Cabras Highway, Suite 201, Piti, Guam 96915
Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445
Website: www.portguam.com



April 16, 2024

The Honorable Therese M. Terlaje Speaker 37th Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached reports are for the months ending October 31, 2023 – December 31, 2023 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Reports are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931 extension 201 or 202.

Si Yu'os Ma'åse!

Respectfully,

RORY J. RESPIC: General Manager

Attachments

cc:

Deputy GM, Admin. & Finance

Chief Financial Officer



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April 16, 2024

The Honorable Amanda L. Shelton

Legislative Secretary – 37th Guam Legislature

Chairperson – Maritime Transportation
163 Chalan Santo Papa

Hagatña, Guam 96910

Dear Senator Shelton:

Hafa Adai!

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Respectfully,

RORY J. RESPICI General Manager

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Deputy GM, Admin. & Finance

Chief Financial Officer

Last Year to Date

							Last rear to Date							
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng	
	_	***************************************	84444		*****	OPERATING REVENUES		*****	***************		*****	4 200 200 20		

						CARGO THROUGHPUT REVENUES								
1,980,234	36.0%	1,938,107	33.6%	1,769,281	11.9%	CT- CHASSIS	3,777,464	36.8%	3,572,242	33.9%	5.7%	3,538,562	6.8%	
229,430	4.2%	227,708	4.0%	197,629	16.1%	CT-GROUND	444,635	4.3%	418,135	4.0%	6.3%	395,258	12.5%	
135,043	2.5%	287,913	5.0%	206,401	-34.6%	CT-BREAKBULK	167,897	1.6%	483,804	4.6%	-65.3%	412,802	-59.3%	
4,102	0.1%	315	0.0%	1,047	291.8%	CT-UNITIZED CT-TUNA	7,175	0.1%	846	0.0%	748.0%	2,094	242.6%	
156,840	2.9%	33,033	0.6%	53,013	195.9%	CT-RO/RO	214,142	2.1%	52,111	0.5%	310.9%	106,025	102.0%	
860	0.0%	4.515	0.1%	6,563	-86.9%	CT-STUFFING/DEVAN	2.795	0.0%	10,750	0.1%	-74.0%	13,126	-78.7%	
6,983	0.1%	20,596	0.4%	9,116	-23.4%	CT-HEAVYLIFT	8,219	0.1%	29,272	0.3%	-71.9%	18,232	-54.9%	
258	0.0%	4,383	0.1%	1,171	-78.0%	CT-LONGLENGTH	328	0.0%	5,739	0.1%	-94.3%	2,342	-86.0%	
7,734	0.1%	14,667	0.3%	16,013	-51.7%	OUT-OF-GAUGE CARGO (OOG)	16,868	0.2%	27,668	0.3%	-39.0%	32,026	-47.3%	
2,521,484	45.8%	2,531,237	43.9%	2,260,234	11.6%	CARGO THROUGHPUT REVENUES OTHER CARGO RELATED REVENUES	4,639,521	45.2%	4,600,567	43.6%	0.8%	4,520,467	2.6%	
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%				
	0.0%		0.0%			PRESLUNG		0.0%		0.0%				
	0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER		0.0%		0.0%			0.0%	
226,276	4.1%	226,794	3.9%	186.895	21.1%	TRANSSHIP CONTAINERS	385,479	3.8%	405,260	3.8%	-4.9%	373,790	3.1%	
18.994	0.3%	58,559	1.0%	31,314	-39.3%	OVERSTOWED CONTAINERS	38,340	0.4%	93,533	0.9%	-59.0%	62,628	-38.8%	
428	0.0%		0.0%	149	187.0%	SHIFTED CONTAINERS	684	0.0%	90,500	0.0%	#DIV/0!	298	129.6%	
1,856	0.0%	3,863	0.1%	4,114	-54.9%	RIGGED CONTAINERS	4.866	0.0%	7.776	0.1%	-37.4%	8.228	-40.9%	
13,553	0.2%	13,233	0.2%	11,101	22.1%	REEFER CNTR-PLUG/UNPLUG	26,008	0.3%	24,132	0.2%	7.8%	22,202	17.1%	
334,677	6.1%	373,000	6.5%	318,410	5.1%	DIRECT LABOR BILLED	608,887	5.9%	704,908	6.7%	-13.6%	636,820	-4.4%	
21,631	0.4%	10,491	0.2%	17,821	21.4%	EQUIPMENT RENTAL	35,536	0.3%	42,036	0.4%	-15.5%	35,642	-0.3%	
31,659	0.6%	36,851	0.6%	32,147	-1.5%	PORT FEES & DOCKAGE	69,215	0.7%	66,562	0.6%	4.0%	64,294	7.7%	
615,651	11.2%	603,097	10.5%	512,943	20.0%	WHARFAGE	1,123,888	10.9%	1,056,185	10.0%	6.4%	1,025,887	9.6%	
68,540	1.2%	71,162	1.2%	61,682	11.1%	FUEL SURCHARGE	126,117	1.2%	128,562	1.2%	-1.9%	123,364	2.2%	
20,881	0.4%	20,620	0.4%	18,345	13.8%	MARITIME SECURITY FEE	38,184	0.4%	36,826	0.3%	3.7%	36,689	4.1%	
201,226	3.7%	190,971	3.3%	161,964	24.2%	FACILITY MAINTENANCE FEE	361,605	3.5%	337,331	3.2%	7.2%	323,928	11.6%	
575,780	10.5%	575,780	10.0%	505,408	13.9%	CRANE SURCHARGE	1,082,814	10.5%	1,048,373	9.9%	3.3%	1,010,817	7.1%	
2,131,151	38.7%	2,184,422	37.9%	1,862,293	14.4%	OTHER CARGO RELATED REVENUES	3,901,624	38.0%	3,951,485	37.5%	-1.3%	3,724,587	4.8%	
							***************************************	_		*****				
4,652,635	84.6%	4,715,659	81.8%	4,122,527	12.9%	OPERATING REVENUES	8,541,145	83.2%	8,552,053	81.1%	-0.1%	8,245,054	3.6%	

Last Year to Dale

							Last Year to Date							
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng	
		SE SE TO SETTE TO SETTE TALANTIS TALANTIS TAL	*****	***************************************	_	NON OPERATING REVENUES					_	***************************************	_	
						FACILITIES								
	0.0%	1,653	0.0%		0.0%	FACILITIES USAGE MOBIL BUNKER		0.0%	3.957	0.0%	-100.0%		0.0%	
	0.0%	1,000	0.0%	13,362	-100.0%	FACILITIES USAGE-CEMENT THRUPUT		0.0%	3,837	0.0%	0.0%	26,724	-100.0%	
	0.0%	18,544	0.3%	15,281	-100.0%	FACILITIES USAGE MOBIL		0.0%	38,555	0.0%	-100.0%	30,562	-100.0%	
353,677	6.4%	483,772	8.4%	290,619	21.7%	FACILITIES USAGE TRISTAR	755,060	7.4%	732,936	7.0%	3.0%	581,238	29.9%	
70,008	1.3%	67.339	1.2%	81,413	-14.0%	FACILITIES USAGE SPACE RENTAL	173,665	1.7%	178,529	1.7%		162,826	6.7%	
127,475	2.3%	127,505	2.2%	128.042	-0.4%	FACILITIES USAGE SPACE RENTAL	256,600	2.5%	256,659	2.4%	-2.7%	256,084		
2,755	0.1%	2,410	0.0%	3,163	-12.9%	FACILITIES COMMON AREA MAINTENANCE FEE	5,509	0.1%	·		0.0%		0.2%	
2,638	0.0%	2,477	0.0%	3,188	-17.3%	FACILITIES COMMON AREA MAINTENANCE FEE			4,820	0.0%	14.3%	6,326	-12.9%	
510	0.0%	2,035	0.0%	698	-26.9%		7,106	0.1%	7,242	0.1%	-1.9%	6,376	11.4%	
25,108						WATER & LANDSLIDE ACTIVITIES	1,305	0.0%	2,410	0.0%	0.0%	1,396	-6.5%	
	0.5%	26,583	0.5%	26,317	-4.6%	MARINA REVENUES	49,266	0.5%	55,504	0.5%	-11.2%	52,634	-6.4%	
3,154	0.1%	2,577	0.0%	2,860	10.3%	HARBOR OF REFUGE	6,440	0.1%	5,154	0.0%	24.9%	5,720	12.6%	
256,587	4.7%	306,724	5.3%	284,931	-9.9% 	DEMURRAGE	455,507	4.4%	688,599	6.5%	-33.9%	569,862	-20.1%	
841,912	15.3%	1,041,620	18.1%	849,874	-0.9%	FACILITIES OTHER FEES & SERVICES	1,710,450	16.7%	1,974,366	18.7%	-13.4%	1,699,748	0.6%	
	0.0%		0.0%		0.0%	CLAIMS FEE		0.0%		0.0%	0.0%			
	0.0%		0.0%		0.0%	BULK SÇRAP		0.0%		0.0%	0.0%			
	0.0%		0.0%		0.0%	MATERIAL USED		0.0%		0.0%	0.0%		#DIV/0!	
	0.0%	15	0.0%	2,314	0.0%	PASSENGER SERVICE	341	0.0%	15	0.0%	0.0%	4,628	-92.6%	
560	0.0%	277	0.0%	517	-100.0%	BUNKER	1,218	0.0%	1,106	0.0%	10.2%	1,034	17.8%	
3,796	0.1%	4,210	0.1%	7,162	-100.0%	SPECIAL SERVICES	12,587	0.1%	7,845	0.1%	60.5%	14,324	-12.1%	
1,671	0.0%	2,652	0.0%	,	0.0%	ELECTRICAL POWER	3,342	0.0%	5,177	0.0%	-35.4%	,	12.170	
6,028	0.1%	7,154	0.1%	9,993	-39.7%	OTHER FEES & SERVICES	17,489	0.2%	14,143	0.1%	23.7%	19,986	-12.5%	
105	0.1%	50	0.0%	291	-63.9%	ADMINISTRATIVE FEES & SERVICES	215	0.0%	115	0.0%	87.0%	582	-63.1%	
						REIMBURSEMENTS								
	0.0%	_	0.0%	58,347	0.0%	FEDERAL REIMBURSEMENT		0.0%		0.0%	D 00/	116,695		
	0.0%		0.0%		0.0%	EARTHQUAKE INSURANCE	_		•		0.0%	110,093		
	0.0%		0.0%	_	0.0%	TYPHOON INSURANCE	•	0.0%	-	0.0%	0.0%	•		
	0.0%	-	0.0%		0.0%	OTHER REIMBURSEMENT	-	0.0%	-	0.0%	0.0%	-		
		-					•	0.0%	-	0.0%	0.0%	-		
-	0.0%	************	0.0%		0.0%	REVENUE MINIMUM CHARGE	-	0.0%	-	0.0%	0.0%	-		
-	0.0%	-		58,347	0.0%	REIMBURSEMENTS	*	0.0%	40740740740040	0.0%	0.0%	116,695	0.0%	
***********	_	***************************************	_		_		**********							
848,044 5,500,679	15.4% 100.0%	1,048,825 5,764,483	18.2% 100.0%	918,505 5,041,032	-7.7% 9.1%	NON OPERATING REVENUES TOTAL REVENUES	1,728,162 10,269,308	16.8% 100.0%	1,988,624 10,540,677	18.9% 100.0%	-13.1%	1,837,011 10,082,065	-5.9%	
-114.4	/ 0	41.4.1.50	. 00.010	*10-11006	W1 7 70		10,200,000	100.076	10,040,077	100.076	-2.6%	10,002,003	1.9%	

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Last Year to Date

									Last fear to Date				
Gurrent Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
				***********	_	INDIRECT COSTS		_	AR A AR AAR AAR AA A	_	_		
						General & Administrative Expenses							-1
2,206,823	40.1%	2,103,097	36.5%	2,191,069	0.7%	Salaries & Wages	4,060,948	39.5%	4,126,140	39.1%	-1.6%	4,382,143	-7.3%
266,665	4.8%	215,291	3.7%	224,684	18.7%	Insured Benefits	524,767	5.1%	423,504	4.0%	23.9%	449,371	16.8%
603,817	11.0%	539,251	9.4%	499,456	20.9%	Retirement Benefits	1,194,921	11.6%	1.058.310	10.0%	12.9%	998,914	19.6%
181,648	3.3%	176,842	3.1%	4,584	3862.7%	Other Benefits	400,590	3.9%	359,919	3.4%	11.3%	9,168	4269.4%
1,119	0.0%	420	0.0%	2,083	-46.3%	Other Personnal Costs	15,804	0.2%	571	0.0%		4,166	279.4%
2,419	0.0%	22,386	0.4%	20,055	-87.9%	Communications	5,129	0.0%	35,644	0.3%	-85.6%	40,110	-87.2%
-	0.0%		0.0%	_		Leases/Rentals	-	0.0%	· •	0.0%		-	
142,102	2.6%	165,710	2.9%	172,680	-17.7%	Utilities	184,939	1.8%	171,479	1.6%	7.8%	345,360	-46.5%
411,389	7.5%	295,427	5.1%	357,786	15.0%	General Insurance	822,779	8.0%	590,853	5.6%	39.3%	715,573	15.0%
•	0.0%	-	0.0%	_		Repairs & Maintenance	-	0.0%		0.0%			0.0%
104,319	1.9%	176,366	3.1%	58,958	76.9%	Repairs & Maintenance	205,034	2.0%	207,862	2.0%	-1.4%	117,923	
-	0.0%	-	0.0%			Repairs & Maintenance-Subic Cr	•	0.0%		0.0%	0.0%		
16,705	0.3%	13,971	0.2%	16,182	3.2%	Repairs & Maintenance-Pola 14	26,587	0.3%	41,949	0.4%	-36.6%	32,364	-17.9%
22,407	0.4%	17,934	0.3%	16,182	38.5%	Repairs & Maintenance-Pola 16	35,679	0.3%	29,798	0.3%	19.7%	32,364	10.2%
18,379	0.3%	27,874	0.5%	16,182	13.6%	Repairs & Maintenance-Pola 17	28,702	0.3%	41,422	0.4%	-30.7%	32,364	-11.3%
518,767	9.4%	518,720	9.0%	516,708	0.4%	Depreciation & Amortization	1,037,663	10.1%	1,036,117	9.8%	0.1%	1,033,416	0.4%
•	0.0%	-	0.0%	1,250	-100.0%	Damage, Shortage, Writedown &		0.0%	(1,360)	0.0%	-100.0%	2,500	-100.0%
145,101	2.6%	109,097	1.9%	122,084	18.9%	Supplies	227,920	2.2%	206,786	2.0%	10.2%	244,171	-6.7%
6,172	0.1%	19,114	0.3%	33,861	-81.8%	Miscellaneous	16,959	0.2%	23,477	0.2%	-27.8%	67,722	-75.0%
•	0.0%		0.0%	-		Advertising	-	0.0%	-	0.0%		_	
117,228	2.1%	147,781	2.6%	77,298	51.7%	Agency& Management Fees	250,021	2.4%	230,146	2.2%	8.6%	154,596	61.7%
54,092	1.0%	52,509	0.9%	98,903	-45.3%	Professional Services	66,046	0.7%	63,314	0.6%	7.5%	197,808	-65.6%
46	0.0%	-	0.0%	29,960	-99.8%	Contractual Services	46	0.0%		0.0%		59,920	-99.9%
7,188	0.1%	9,293	0.2%	35,083	-79.5%	Other Contractual Services	14,712	0.1%	14,109	0.1%	4.3%	70,166	-79.0%
-		-		86,818	-100.0%	Overhead Allocation	-		_			173,636	-100.0%
-	0.0%	6,025	0.1%	7,615	-100.0%	Other Expenses	5,381	0.1%	6,540	0.1%	-17.7%	15,230	-64.7%
22,272	0.4%	347	0.0%	9,916		Earthquake Expense	50,361	0.5%	2,834	0.0%		19,835	
909	0.0%	-	0.0%	-		Typhoon Expense	325,760	3.2%	•	0.0%	#DIV/0!	_	
-	0.0%	-	0.0%	•		Emergency Expense	-	0.0%	-	0.0%		-	
4,849,568	88.2%	4,617,456	80.1%	4,599,399	5.4%	General & Administrative Expenses	9,502,748	92.5%	8,669,415	82.2%	9.6%	9,196,820	3.3%
994 90		*********			_	ms -ms -ms -ms -ms min 044 544 664 664 664 66		****	***********				

									Last Year to Date				
Current Month		Last Year			%		Year to Date				%		%
Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
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651,111	88.2%	1,147,027	19.9%	441,633	998.1%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	766,560	7.5%	1,871,263	17.8%	-59.0%	883,245	-13.2%
	0.0%		0.0%		0.0%	Other Income & Expense		0.0%		0.0%	0.0%		0.0%
	0.0%		0.0%		0.0%	Other Income		0.0%		0.0%	0.0%		0.0%
439,101	8.0%	309,236	5.4%	357,241	22.9%	Interest Income	910,471	8.9%	554,441	5.3%	64.2%	714,481	27.4%
3,143	0.1%	513	0.0%	(60,313)	-105.2%	Other Expense	5,320	0.1%	4,884	0.0%	8.9%	(120,625)	-104.4%
(226,421)	-4.1%	(235,979)	-4.1%	(249,353)	-9.2%	Interest Expense	(452,841)	-4.4%	(471,958)	-4.5%	-4.1%	(498,706)	-9.2%
	0.0%		0.0%		0.0%	Claims Settlement		0.0%	- ,	0.0%	0.0%		0.0%
(288,944)	-5.3%	(255,066)	-4.4%	(242,337)	19.2%	Retirement Govt Contribution	(577,888)	-5.6%	(510,241)	-4.8%	13.3%	(484,674)	19.2%
281,691	5.1%	347,006	6.0%	96,278	0.0%	Federal Reimbursement	282,539	2.8%	347,006	3.3%	-18.6%	192,556	0.0%
(3,543)	-0.1%		0.0%	(6,834)	-48.2%	Federal Expenses	6,017	0.1%		0.0%	#DIV/0!	(13,668)	-144.0%
	0.0%		0.0%	(833)	-100.0%	Gain <loss> on Asset Disposals</loss>		0.0%		0.0%	#DIV/0!	(1,666)	-100.0%
			***	*****	*****								
205,028	3.7%	165,711	2.9%	(106,151)	-293.1%	Other Income & Expense	173,618	1.7%	(75,867)	-0.7%	-328.8%	(212,302)	-181.8%
**********				**********						*****	*****		
205,028	3.7%	165,711	2.9%	(106,151)	-293.1%	OTHER INCOME (EXPENSE)	173,618	1.7%	(75,867)	-0.7%	-328.8%	(212,302)	-101.8%
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856,138	15.6%	1,312,738	22.8%	335,482	155.2%	NET INCOME (LOSS)	940,177	9.2%	1,795,396	17.0%	-47.6%	670,943	40.1%

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