



PORT OF GUAM
ATURIDAT I PUETTON GUAHAN
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Lourdes A. Leon Guerrero
Governor of Guam
Joshua F. Tenorio
Lieutenant Governor

November 16, 2020

INVITATION FOR BID: IFB-PAG-001-21

ULTRA-LOW SULFUR DIESEL

Questions submitted by Morrico on November 3, 2020

Question #1: Site inspection and follow-up questions; After the site inspection we possibly will have more questions to ask. Does PAG intend to have another opening for questions after site visit?

Response: See Amendment #1.

Question #2: Gallon Consumption weekly. We are requesting to see the weekly consumption of gallons that PAG has received over the past year to better estimate the requirements of fueling on a weekly basis.

Response: See attachment, Exhibit 1.

Question #3: Total gallon consumption monthly. We are requesting to see the monthly consumption of gallons that PAG has received over the past year.

Response: See attachment, Exhibit 1.

Questions submitted by Exxon Mobil on November 3, 2020

Question #1: Mobil Oil Guam Inc. requests an extension of 10 business days for the deadline to submit questions related to IFB PAG-001-21.

Response: See Amendment #1.

Questions submitted by South Pacific Petroleum Corporation on November 5, 2020

Question #1: What is the MOPS reference date to refer to?

Response: October 2020

Question #2: What is the Bid differential amount?

Response: See attached, Exhibit #2

Questions submitted by IP&E on November 3, 2020

Question #1: In reference to page 31 of the IFB-PAG-001-21: Contract Price states that the Price submitted shall be the fixed premium fee for the duration of the contract period. Kindly clarify the bid reference price for which the bid will be based.

Response: October 2020. Please refer to attached, Exhibit #2

Question #2: In reference to page 31 of the IFB-PAG-001-21: Ultra Low Sulfur Diesel Quantity states 170,000 gallons. Please clarify if the quantity of 170,000 gallons is per annum or for the term of the contract agreement of three (3) years with the option to renew for one (1) additional year upon available funds.

Response: The 170,000 gallons per annum, for each year during the contract term and option.

Question #3: Please advise of the days and hours for fuel delivery to the Port Authority of Guam?

Response: Monday through Friday 8am-5pm and as needed on the weekends.

Question #4: Please advise of the storage tank size in U.S. gallons located at each gantry. Kindly requesting if the Port Authority of Guam can provide IP&E with the strapping chart for each storage tank.

Response: The Port's gantry cranes have a capacity of 1,500 gallons, with a max fill of 1200 gallons. Strapping charts are available at all load centers and surface tank. Digital meters are at each Gantry Crane for readout during refill, alarm will sound off at the 80-82% max fill.


Rory J. Respicio
General Manager

ACKNOWLEDGEMENT
NAME: _____
COMPANY: _____
DATE/TIME: _____

Attachment: Exhibit 1

DATE	EQUIPMENT	GALLONS
3-Oct-19	GANTRY	1500
3-Oct-19	SURFACE TANK	2000
10-Oct-19	SURFACE TANK	1700
10-Oct-19	GANTRY	1901
17-Oct-19	GANTRY	1601
17-Oct-19	SURFACE TANK	2100
21-Oct-19	SURFACE TANK	800
23-Oct-19	GANTRY	1500
25-Oct-19	LC-2, LC-4, AUX	420
25-Oct-19	SURFACE TANK	280
30-Oct-19	GANTRY	1500
4-Nov-19	SURFACE TANK	2100
6-Nov-19	GANTRY	1200
12-Nov-19	GANTRY	1500
14-Nov-19	SURFACE TANK	2800
14-Nov-19	GANTRY	1200
22-Nov-19	GANTRY	1300
26-Nov-19	GANTRY	1300
26-Nov-19	SURFACE TANK	2000
2-Dec-19	GANTRY	1000
2-Dec-19	SURFACE TANK	1301
6-Dec-19	GANTRY	1400
10-Dec-19	GANTRY	680
14-Dec-19	GANTRY	1400
14-Dec-19	SURFACE TANK	2400
18-Dec-19	GANTRY	1501
28-Dec-19	GANTRY	1275
28-Dec-19	SURFACE TANK	2725
3-Jan-20	GANTRY	1801
8-Jan-20	SURFACE TANK	2034
10-Jan-20	GANTRY	1400
17-Jan-20	GANTRY	1500
23-Jan-20	SURFACE TANK	2801
24-Jan-20	GANTRY	1500
5-Feb-20	GANTRY	1300
5-Feb-20	SURFACE TANK	1800
7-Feb-20	GANTRY	1200
12-Feb-20	GANTRY	1320
15-Feb-20	GANTRY	1200
19-Feb-20	GANTRY	525
19-Feb-20	SURFACE TANK	3175
25-Feb-20	GANTRY	1200
28-Feb-20	SURFACE TANK	1800
28-Feb-20	GANTRY	1201
5-Mar-20	GANTRY	1501
6-Mar-20	SURFACE TANK	1500
12-Mar-20	GANTRY	1480
12-Mar-20	SURFACE TANK	1521
19-Mar-20	GANTRY	1501
19-Mar-20	SURFACE TANK	800
26-Mar-20	GANTRY	1500
30-Mar-20	GANTRY	1200
30-Mar-20	SURFACE TANK	2400
2-Apr-20	GANTRY	1325
8-Apr-20	GANTRY	1200
8-Apr-20	SURFACE TANK	1500
14-Apr-20	GANTRY	1200

DATE	EQUIPMENT	GALLONS
16-Apr-20	GANTRY	1000
23-Apr-20	GANTRY	1300
23-Apr-20	SURFACE TANK	3400
29-Apr-20	GANTRY	1500
5-May-20	GANTRY	1200
7-May-20	SURFACE TANK	2800
8-May-20	GANTRY	1200
14-May-20	GANTRY	1400
20-May-20	GANTRY	1200
20-May-20	SURFACE TANK	2000
25-May-20	GANTRY	1201
28-May-20	SURFACE TANK	1800
1-Jun-20	GANTRY	1501
8-Jun-20	GANTRY	1500
8-Jun-20	SURFACE TANK	1300
12-Jun-20	GANTRY	1500
18-Jun-20	GANTRY	1501
18-Jun-20	SURFACE TANK	700
19-Jun-20	SURFACE TANK	1701
23-Jun-20	GANTRY	800
26-Jun-20	GANTRY	1200
26-Jun-20	SURFACE TANK	1000
2-Jul-20	GANTRY	1700
2-Jul-20	SURFACE TANK	1300
9-Jul-20	GANTRY	1200
14-Jul-20	GANTRY	1090
14-Jul-20	SURFACE TANK	2110
15-Jul-20	GANTRY	800
20-Jul-20	GANTRY	1017
20-Jul-20	SURFACE TANK	1284
23-Jul-20	GANTRY	950
23-Jul-20	SURFACE TANK	800
29-Jul-20	GANTRY	1101
29-Jul-20	SURFACE TANK	700
22-Jul-20	LC=1,4,5	800
4-Aug-20	GANTRY	1447
4-Aug-20	SURFACE TANK	1154
10-Aug-20	GANTRY	1401
10-Aug-20	SURFACE TANK	1200
14-Aug-20	GANTRY	1650
14-Aug-20	SURFACE TANK	1250
21-Aug-20	GANTRY	1275
21-Aug-20	SURFACE TANK	1426
28-Aug-20	GANTRY	1801
3-Sep-20	GANTRY	1401
3-Sep-20	SURFACE TANK	1500
10-Sep-20	GANTRY	1400
10-Sep-20	SURFACE TANK	1300
16-Sep-20	GANTRY	1001
16-Sep-20	SURFACE TANK	800
18-Sep-20	GANTRY	1200
22-Sep-20	GANTRY	950
22-Sep-20	SURFACE TANK	1750
25-Sep-20	GANTRY	1500
30-Sep-20	GANTRY	1280
30-Sep-20	SURFACE TANK	2020

GRAND TOTAL 159,631

NOTE: Grand total does not consider contingency of periods with heavy operations

SAMPLE FORMULA

This sample formula is applicable to low sulfur diesel fuel. Example shown is for gasoil .5 (diesel fuel) for the month of March 2020.

INVOICE CALCULATION:

The invoice price shall be the sum of the previous month average (Float with Singapore MOPS) and the premium fee.

DETERMINATION:

Fixed Premium Fee is the equivalent to the Bid Price minus the monthly average of previous month.

Example:

Bid offer-----\$3.00/gallon
Reference monthly average of previous month (March 2020) is-----\$2.59(variable)
Bid offer of \$3.00 minus average of previous month (March 2020) \$2.59 is equal to a
Fixed premium of-----\$0.41/gallon

For the month of April 2020 the invoice price is \$3.41.

Sample Formula with Fixed Premium

NOTE: The above is to illustrate the formula to arrive at the invoice price, figures do not represent actual data.